



IEC Texas Gulf Coast Chapter, Inc.



ELECTRICAL ESTIMATING AND BEYOND

This full-day course covers the principles of commercial estimating. Learn to increase profits on every job. Use take-off forms provided, organize your jobs, learn take-off shorthand, and find hidden costs.

Estimating Course Content

- Introduction to estimating tools
- Blueprints and specifications
- Setting up the estimate
- The steps to a successful bid
- How to identify hidden costs (And then take advantage of them)
- Job breakdown
- Material & labor costing
- Proposals
- Practicetake-off from a blueprint
- Use estimating software to create bid
- Demo of Digital Electronics Take-off (Electronic/digital take-off - No prints, all on-screen)

Class includes a FREE copy of the following software from Vision InfoSoft ...

- Electrical Bid Manager Demo (Electrical Estimating Software)
- Time & Material Billing Demo
- EPIC Pricing Demo (Electronic Price Information for Contractors)
- (All demos are fully functional for a limited number of entries and time)

All classroom materials will be provided to do take-offs.

Course Information

DATES: Monday May 21, 2018
Tuesday May 22, 2018

TIME: 8:30am to 3:30pm

LOCATION: IEC Texas - Gulf Coast Chapter
601 N. Shepherd Dr. Ste 330
Houston, TX 77007

COST: \$375 For Members / \$450 For Non-Members
Course size is limited. Registrations need to be postmarked or faxed by May 15, 2018

Course Instructor: Brian Hoffelder

Brian Hoffelder is Vision InfoSoft's professional software trainer. He is one of the founders of Vision InfoSoft, provider of estimating, billing and pricing software for electrical and plumbing contractors throughout the country.



Brian combines over two decades of experience in software development, software training and first hand estimating to provide a real-world perspective on the most critical skills required for efficient and profitable bidding.

For more info on Brian, call
800-258-7752 or email
bhoffelder@visioninfosoft.com

CLASS REGISTRATION FORM

Complete this form and fax or mail it in no later than May 15th. Please pay by credit card, check, cash or money order.
IEC Texas - Gulf Coast Chapter, 601 N Shepherd Dr. Ste 330 Houston, TX 77007 Tel: (713) 869-1976 Fax: (713) 862-9552

\$375 Member \$450 Non-Member

NAME: _____ PHONE: _____

COMPANY: _____ FAX: _____

METHOD OF PAYMENT: Check (IEC Texas - Gulf Coast Chapter) VISA M/C AMEX
(payment must be made prior to start of class)

ACCOUNT NUMBER: _____ EXP. DATE: _____

SIGNATURE: _____ (Required for invoice or credit card)