

## SALES ASSOCIATE

Belco is a licensed electrical contractor that specializes in design-build, handling design, sales and installations. We are currently seeking to build a sales team to generate more leads to our company.

**Job Type:** Full-time

**Location:** Houston, Texas

**Compensation:** Negotiable, plus commission  
*(Salary depends on knowledge and experience in the commercial industry)*

### Job Description

- Face to face sales
- Achieve weekly and monthly sales targets
- Participate in and assist with marketing campaigns
- Assist with telephone sales
- Working hours are Monday- Friday (average of 50 hours per week)

### Core Requirements

- 3+ years quota-driven sales experience, preferably in a fast-paced commercial electrical construction environment
- Excellent written and verbal communication skills
- Computer literacy and strong administrative abilities
- Technical aptitude is a must
- Ability to work successfully both autonomously and as part of a team environment
- Well presented, driven, enthusiastic and quick
- Own transport required
- Comply in a non-compete contract
- Existing client base is a PLUS

### Other Desired Skills

- Positive attitude
- Strong work ethic
- Integrity
- Commitment
- Detail-oriented
- Computer savvy
- Commercial construction industry experience
- Approachable/Team-player
- Customer base is a plus
- Flexible/Willing to multi-task

### Benefits

- Growth within the company/career advancement
- Health insurance
- 401(k)
- Paid holidays
- Vacation
- Competitive wages
- Supportive and positive corporate culture
- Recognition and evaluations